Croll's Gardens Pass Away; FOUR-ROUND BOXING Phil Gossett Is Worthy Was Popular Training Camp

Most Famous Boxers in History of Pugilism Prepared Themselves for Battle in Choice Spot "Across the Bay."

> (Continued from Preceding Page.) and back the league to the limit of my bankroll."

Then I jumped over to St. Louis and talked with Otto Stiefel, the

millionaire brewer, who, like Weeghman, was an ardent fan, and

who had yearnings to become a

magnate. I outlined my plans for

magnate. I outlined my plans for the Federal league, told him what I expected to do, and them, as a clincher, I told him that Weeghman was "in" with me. That decided Stiefel, and he agreed to take the St. Louis franchise.

From there I jumped to Kansas City, and when it was learned there that such good business men as Stiefel and Weeghman thought the Federal proposition good enough to invest in, I had little trouble interesting sufficient capital there. It was the same in Indianapolis and in Baltimore. The interesting of capital in Buffalo and Pittsburg was not such an easy matter, but it finally was accomplished. There remained but one more club to complete our circuit and, listening to the pleas of certain interests in Toronto, I decided to award a franchise to that city.

But I made that decision only

city.

But I made that decision only because it seemed that I would fail in my plans to put a team in Greater New York. I had procured an option of grounds both in Brooklyn and New York City, but I couldn't get the necessary backing.

The latter part of January I

went to Toronto in an effort to

went to Toronto in an effort to straighten out affairs there. I didn't like the Toronto situation, but the time for the opening of the season was drawing near and it seemed to be Toronto or nothing.

While I was in . Toronto, and just at a time when it seemed that the Toronto situation was hopeless, and I was feeling mighty blue about the matter, I was introduced by a mutual friend to Robert B. Ward, the New York baker. We got to discussing baseball, and I told Ward how anxious I was to get into Greater New York with a team, although it never dawned on me at that time that Ward would come in with us.

The next day when I met Ward he almost dazed me by saying:

"Mr. Gilmore, I'll go into the Federal league with you. I'll back a team in Greater New York."

Gets Brooklyn Ground.

Well, you might know how delighted I was. I raced back to Chicago, took care of a few details
from that end, and then hustled to
New York, where I again met Mr.
Ward. The option I had en the old
Brocklyn ball park was almost up,
but we hustled matters through and
exercised that option just a few
hours shead of its expiring time.
That's the history of how capital
was interested.
The 1914 season will be our first

was interested.

The 1914 season will be our first season as a major league organization. But we'll show that we have the goods? And when the 1915 season comes around the fans will find that we will have as mapy stars in our ranks as the American and National leagues. We'll get the players whose contracts expire at the end of the 1914 season because we'll outbid the organized people.

The past two months have been mighty strenuous for all those concerned in the fight of the Federals. But it has furnished us a lot of fun

and pleasure, and we're mighty glad we got into it. This is the first real big business fight of my life, and I find that I like fighting. And so I'll keep it up. We are not anxious about going into organized baseball. We can stand out alone and win and make money. So what's the advantage of becoming business associates with one's

ing business associates with one's

chemics.

I might say that Mrs. Gilmore isn't as keen about this Federal league as I am. Since I took charge of the Federal affairs I have been compelled to make three trips to New York, three to Torouto, one to Pittsburg, two to Kansas City, one to St. Louis and two to Buffalo. Most of my time while in Chicago has been spent in my office holding conferences. So, you see, I have had little chance to be at home with Mrs. Gilmore.

Looking at Gilmore's physique on

BIKERS AND SKATERS

WILL RACE TUESDAY

Feds' Training Plans.

Manager Stovall of the Kansas City Feds has relected Wichlin Pails, Tex., as the training site for his outfit, while Manager Otto Knabe of the Baltimore "outlaws" is going to Southern Pines, N. Co for spring training

ganized people.

Has Been Jolly Fight.

Gets Brooklyn Ground.

Toronto Franchise.

Help in Missouri.

By W. W. NAUGHTON.
N FRANCISCO, Cal., Feb. 28.— GILMORE TELLS OF
Who has not heard of Croll's Gardens, Alameda, in its day the most popular training camp for pugilists within a score of miles

The place referred to had vogue, however, before it was known as Oroll's. It was called Neptune Gard-ens thirty years ago, and it was a favorite Sunday lounging place for people from the San Francisco side of the bay. There were skating rinks, shooting galleries, dancing pavilions, and what not attached to it in those years and not the least of its attractions was the ice-cold beer that was drawn in steins from a thousand kegs.

The Alameda folks resented the idea of estering to San Francisco's Sunday thirst and love of frivolity and Neptune Gardens were doomed.

Down through the years the buildings and the fountains and the statuary disappeared piece-meal and Croll took hold just in time to save a few stables and a garish structure, all peaks and angles, known as the Wigwam. vorite Sunday lounging place for people

Revives Old Memories.

Revives Old Memories.

A few days ago, a crew of carpenters was busy dismantling the Wigwam and when the old-line sports heard of the fact, pugliistic memories of the long ago were revived. Why, the fight fans of several generations have crowded into that Wigwam from time to time to watch champion ring men prepare themselves for ring struggles that are famous in the history of the game.

By the same token, many of the stars of the boxing arena who trained in the Wigwam have passed to the beyond. Let me recall a few of the names: Jack Dempsey, Tommy Warren, Paddy Duffy, Peter Jackson, Joe Gans and Joe Dixon.

The writer was one of those who had old recollections called up by the passing of the Wigwam. I saw Tommy Byan train there for his match with Jack Havlin of Boston, at the California Athletic club, a good quarter of a

rentury ago.

Havlin, I remember, had trouble with his weight. He was a protege of Tom O'Rourke, and it was necessary to keep him in the Turkish baths for several hours on the day of the bout. Poor Jack had nothing left but his pluck when he toed the scratch and that did not save him from a merciless prodding.

Duffy and Meadows.

Just as far back in the abyes of time I saw Paddy Duffy of Boston train for a go with Tom Meadows of Australia, one of the best welters the

Australia, one of the best weiters the world ever saw.

Meadows was a peculiar fellow. He knew a boxing ring as a billiard champion knows a green table, but there were codles of things he didn't know. He had to make weight for Duffy and he decided the best way to accelerate reduction was to starve himself.

One day over at Joe Dieve's, where he trained, he boasted that all he had eaten in twenty-four hours, was an apple.

apple. You'll be weak," someone re

"You'll be weak," someone remarked.

'Don't you believe if," he answered.

'If I can only make the weight, I'll nick him sure."

The apple diet did for Meadows, who, after a few rounds was too feeble to keep his arms up. Both Meadows and Duffy are dead now.

I saw Mike Conley, the Ithaca giant, train at Croll's for his match with big Joe McAuliffe and I saw Peter Jackson train there for his bout with Jim Jeffries. Jackson was on the down grade then, although he was still down grade then, although he was still as proud as Lucifer and resented any suggestion that he was searcely the Peter of old.

Peter Jackson Indignant.

Peter Jackson Indignant.

At settling time up at the Olympic club, Gene Vancourt, a friend of Jeffries, grabbed Peter's hand and said: "Peter, Jeff told me to give you his best and tell you not to be downcast." Jackson snorted.

'You tell Jeffries to mind himself," he retorted. "Just let him give me a return match and he will be the one that will be downcast."

I saw Jim Corbett train at the old Wigwam for his San Francisco match with Jeffries. Jim, after his Maspeth experience with Jeffries, figured that what he needed most of all successfully to cope with the "boilermaker" was weight and muscle.

Corbett's Training Methods

Corbett's Training Methods.

Corbett's Training Methods.

At Croll's he had his exercise room fitted up like a professional strong man's den. There were giant lifting bars and big weights and all the rest of it, but—they did not help Jim.

The funny part of it is that while Corbett was training for brawn Jeffries was training for speed. At Jeff's training quarters, when the fight was near, he said to the writer: "I want you to watch closely and tell me honestly if I outbox Corbett."

Coming away from the ring he stopped at the press benches and said to me: "Well, did 14."

"You certainly did," I answered.

It was at the Wigwam that Joe Walcott trained when they had to keep him in the boiler room of the ferry-boat coming across the day of the fight. This was Tom O'Rourke's scheme for removing a reluctant pound of weight and saving his forfeit.

Bob Passimmons trained there for his match with Jeffries, and Joe Gans trained there for several matches. George Dixon, Abe Attell, Tommy Ryan, Hugo Kelly and an army of puglists whose names I cannot just now recall also pitched camp there.

And now all that remains of the Wigwam are the stump of a chimney

And now all that remains of the Wigwam are the stump of a chimney and a few splinters of wood painted red and green and yellow.

America Enters Aeroplane.

NEW YORK, Feb. 28.—America is to make another attempt to capture the international aviation cup. The Aero Clob of America announced today that it had cabled the entry of one aeroplane for the contest, which takes piece in France in connection with the international most to be held from September 20 to 27.

No pillot has yet been selected, but it is likely that Charles T. Weymann, who won for America in England in 1911, will be select to represent this country. Willis Behatz, champlen roller skaler of the intermountain section, will try to best "Musty" Crebbs, on binycle, in a half-mile match race next Tuesday night at Murray. Crebbs best Schotz leat Wednesday night in a mile race. Schotz leat Wednesday night in a mile race. Another feature event will be the unlimited pursuit race, professional, between Dean Howell. Teddy therman, Orson Morris and Johnny Murnford. In a previous race of this kind Howell was from Morris after skating three miles. Carl ("Squeak") Schmerts will go after the miles cing record, held by E4 Orsten of Ngray, made less Wednesday in 3:53. George Aiffn and E4 Orsten will meet in a mile match bleyche race.

Kodak Pictures Pinished. Mail us your films. Salt Lake Photo Supply Co., 159 Main street. Exclusive photo dealers. (Advertisement.)

Rummage sale Monday, March 2nd; selling articles for cleaning charges. Nobby Suitorium, 219 State. (Advertisement.)

GAME IS POPULAR

Appreciate Monday Night Cards; Extensive Programme Tomorrow.

The popularity of the four-round boxing game in this city is growing every day and if Manager Downing continues to give the fame the high-class contests that he has been dealing out to them for the past three months the game premises to take a hold on the fam that will keep this popular sport going for some time to come. The weekly show of the Maithattan club played to a cancity house at the Garrick theater last Monday night and as the card for tomorrow right looks to be every bit as good as any that has been dished up there is every reason to expect mother good house at this show.

The fame have shown by the patronage that they appreciate the kind of contests they have witnessed sind as time goes on the boys are improving and consequently the bouts are getting better and better. Ninety per cent of the boys who have regularly for Downing are boys who have resularly for Downing are hoys who have seen born and reared here or who have made this city their house for some time and are boys of good habits. They have employment and take on boxing as a side issue and do their training after working hours.

A great deal of the popularity of the game is now enjoying is no doubt due to this fact and the capable manner in which the contests are handled both in the ring and from the spectators' standpoint. The bouts are always started on time and the fame is that the never allows any of the boxers to take any unnecessary punishment. As now as a boror shows that he is the complete master of the other the bout is stopped. Some simulation is ever there have never been a bobble of any kind. Another hit this Downing has made with the fame is that he never allows any of the boxers to take any unnecessary punishment. As now as a boror shows that he is the complete master of the other the bout is stopped. Some in the ring and from that time until the last bout is over there have never been a bobble of any kind. Another hit has Downing has made with the case a cry from the gallery, but the master of the one present appreciate it and

standpoint this best promises to be the best ever.

The rest of the card will bring three of Ogden's best boys against some of the reliables of the Manhattan club. The three boys from Ogden proved their worth at the recent meeting between Ogden and the Manhattan boys, by winning their bouts in decisive manner. There is no reason, therefore, why, they should not appear to as good advantage this time, but they will be pitted against better boys and will have to step faster in order to win.

Another bout that promises to be well worth seeing is the one between Frankle Harris, formerly of Loz Angeles, and "Young" Gilbort of this city, the cream of the local 125-pounders.

Tom Crawford and "Dutch" Jameson, two of the reliables of the Manhattan club, will also be seen in action. Their mixing ability is well known.

DAHLEN HARD MAN TO TAG AT SECOND

"In all my years of ball playing," said Johnnie Evers recently, speaking of persons with whom he had worked. "the man I have found it hardest to touch with the ball as he came down to second base from first was Bill Dahlen, until recently the manager of the Brooklyn Nationals.

"Dahlen always came straight down the baseline, directly at the base, but in the last ten foet of the distance there was no telling what he would do. He had a great way of anticipating where the throw from the catcher was coming and he played his slide to a

where the throw from the catcher was coming and he played his slide to a nicety. Coming straight along, he sud-denly would fall down on his hips, to one side or the other, spread his legs and then use the greatest clever-ness in pulling out of reach and twist-ing himself to hook the base with ei-

with Mrs. Gilmore.

Looking at Gilmore's physique one gets the impression that he would have made a rattling good 'white hope' had he chosen the ring for his field of endeavor. He something over six feet tall, weighs around 195 and seems to be made up of hope, muscle and energy.

Yet, looking only at his face, he presents a ministerial appearance. The lues of his smooth face are almost boyish: his eyes are kindly and gentle, and he wears spectacles that further soften his looks and almost make one lose sight of his powerful jaw.

Another catcher has been signed to join the ranks of the Yankees and is to be taken south with the rest of the Gotham squad. He is Merril D. White, being a probable "hope" if not the real class. He formerly played with Worcester academy.

Young-Cleveland in Athletics. BOSTON, Feb. Es.—Richard F Cleveland, aon former President Grover Cleveland, and a stude at Fhillips-Encier academy, was elected preside of the Interacholastic Association of Amateur At letics of New England at the annual meeting to day.

MELBOURNE, Victoria, Australia, Peb. 14.

"All" Morey, a middeweight ougilist, today de-feated Johnny Summers, former weiterweight champlen of England, on a foul in the seventh round. Semmers fought unfairly throughout the bout and struck the referre when the decition was

Successor to Ed Sweeney



DESPITE the fact that Ed. Sweeney DESPITE the fact that Ed. Sweeney probably has jumped to the Feds, the White Sox, is very weak at bat, but the Yankees still have a good backstop in Phil Gossett, who has sent in his signed contract. Gossett, who was practically given to the Yanks last year by the White Sox, is very weak at bat, but when Sweeney was injured and Gossett had a change to catch he proved to be such an excellent thrower that Chance worked him in thirty-nine games.

CHANCE HAS FAITH

Many Youngsters Who Give Much Promise.

Should the youngsters coming to the the Union association and the fans of that city New York Americans the ensuing cam- are working with all their might to

the Peerless Leader, more so than the batsman.

The Texas league proved the most productive of all the miner organizations for the Yankee gum sheers, seven athletes coming from this branch of the national pastime—Criss, Rose and Whiteman being grabbed from Houston, and all with favorable records.

But three outfielders were needed to fill out on the Yankee staff. Six in-

KEEN INTEREST IN

Peerless Leader Has Gathered Murray Boxing Fans Foresee Fast Work in Gallant-O'Brien Bout.

Should the youngsters coming to the leader or the other, spread his legs and then use the greatest clevernees in pulling out of reach and twisting himself to hook the base with ei"Tilliby you means was the endy man who used this famous hook alide, but he did it to a nicety. He never was a particularly dangerous man to try seemed to do much good. He was almost sure to get the hetter of the close plays around second base, and nothing have been almost sure to get the hetter of the close plays around second base, and nothing have been almost sure to get the hetter of the close plays around second base, and nothing have been almost sure to get the hetter of the close plays around second base, and nothing almost sure to get the hetter of the close plays around second base, and nothing and many control of the control o

both of the ne, and his genial manager. Alex McLean, Gallant and his genial manager, alex McLean, Gallant and the steams of Harry W. Heagren and the

Whiteman being grabbed from Houston, and all with favorable records.

But three outfielders were needed to fill out on the Yankee staff. Six infielders and two receivers comprised the picking from the leagues of smaller called the picking from the leagues of smaller says he is some should not seen that the picking from the leagues of the picking around a property of the picking from the leagues of the picking around a picking the picking from the leagues of the picking around a picking the picking from the leagues of the picking around a picking from the leagues of the picking around a picking from the leagues of the picking around a picking from the leagues of the picking around a picking from the leagues of the picking around a picking the picking from the leagues of the picking around a picking the picking from the leagues of the picking around a picking the picking from the leagues of the picking around a picking from the leagues of the picking around a picking from the leagues of the picking around the picking from the leagues of the picking around the picking from the leagues of the picking around the picking from the leagues of the picking around the picking from the leagues of the picking around the picking from the leagues of smaller and the pic

picking from the leagues of smaller caliber. Out of these seventeen recruits Chance should put a team on the
field that will compete with the best of
them, while the blame will fall mon
him should the Yanks do poorly this
season.

It was Chance's ambition to land
ahead of the Browns the season past,
but in glancing over the records made

PACIFIC COAST HAD 'OUTLAW' BALL ONCE

"Angel" of Portland Club Becoming a Baseball Recalls the Turbulent Days of 1902.

While Portland generally seem to be in league with the Federals, though far removed from the scat of war, there is, in this city, a certain group of prominent business men who have a whole-some dislike for the Federal league and all it stands for, says the Portland

and all it stands for, says the Portland Oregonian. That feeling comes about through active association with 'outlaw' baseball, and it is not hatred, but sympathy, which they bear for the new organization.

Max Fleischner, who backed the Portland team of 1902, which was a member of the Pacific Coast 'outlaw' league, is just one of them. There are several more who share his spirit.

'Imagine being a director of a club when you went to bed at night, and woke up the next morning and found that half your club was gone. That was just one of the few interesting experiences which we had in keeping Portland on the baseball map in 1902,' said Mr Fleischner with a sigh, as he thought of the strenuoue days of twelve years ago.

Strife Is Recalled.

coast.

'That's all ancient history, but the startling times which followed and the money we kept sinking in that team and league will never be forgotten, and make the base for our aversion to anything which sounds like 'outlaw' baseball. Success Means End of War.

"Of course if the Federal league is a success it will probably become a part of organized baseball. If it did not, there would be nothing but war and in the end bring the downfall of the game."

the game.'
While the Federal league seems to be well fortified with its contracts, the Portland team of the 'outlaw' league of the Coast was not so successful. One day Portland had a team and the next day half of the men were gone to another clime.

day half of the men were gone to another clime.

Time and time again, Portland would advance the transportation to some player back east. He usually had a family, and transportation for all had to be forthcoming. When he got out here, he would just as often as not jump over to some of the Northwest teams of organized baseball, after playing one game.

The organized league immediately established teams in Portland, San Francisco and Los Angeles. That killed the game for both. The long haul from Los Angeles to Butte was more than the Northwest league could stand, and it soon went out of business as far as opposition to the Pacific was concerned.

Portland kept on losing money, and

cerned.

Portland kept on losing money, and when it did start to make money Mr. Fleischner got out. He was the "angel" that put Portland on the baseball

BRANCH RICKEY SAYS HE'LL RELY ON SPEED

HE'LL RELY ON SPEED

ST. PETERSBURG, Fia., Feb. 28.—
When the Browns open the 1914 season one of the new features will be a hard line from the batters' box to first base.

Manager Rickey wants it this way, so his lightweights will be able to go down to first base with all the speed they possess. From this it would seem as though Rickey is looking forward to having a team of speed merchants.

"It is the same way with a ball club as with a football eleven," says the Brownie leader. "What kind of a field does a light football team want? There is no one who will deny that the light, speedy eleven always hopes for a dry field that day before a crucial contest.

"It is just the opposite with a heavy team. The big fellows go just as well in the mud as they do on the dry field, because they are able to use all the speed they own, because they can get a better footing than the lightweights.

"Say that I have a ball club that has a percentage of \$5 for speed. Now, the other fellow has one with \$0 per cent. On a dry field my ball club would have a good edge on the opponents, but it would be different when the field was sogy.

"On a wet field the average speed of my team would fall down to about 50 per cent, while that of the man whose club is slower an the dry field would drop to only 75 per cent. In this way it is clearly shown that the heavy fellows would have a big advantage."

That is why Manager Rickey wants to have a hard line from the hone plate to the first sack. It will be a great ald to such men as Bert Shotton, Jimmy Austin, Clyde Wares and Riv Bisland, any of whom does not weigh more than 160 pounds.

MANAGER SHOULD GET RELEASE, SAYS MACK

That a deposed manager of a ball team should be given his unconditional release so that he would be at liberty to go where he pleases is a plan suggested by Connie Mack. He deems it unjust and outrageous to ask a deposed manager to return to the ranks of the club with which he has been allied as leader. Few players can stand up under the humiliation, and it would be better for all concerned if the Mack suggestion were adopted.

There are, indeed, few instances where a player manager has been of any value to his team after being flagsed as the manager. Lajole has lad such an experience, but he quit voluntarily, and has been one of the stars of the Naps ever since. It stands to reason that environment cannot be pleasent for a player who, having managed the team, is reduced to the ranks, and Mack believes that the club should not make any deals for him, but should turn him loose and let him so where he pleases.

Spokane Team Committed.

Spokane Team Complete. Manager Friel of the St. Paul A. A. club is having little difficulty in gathering in the fold his athletes. The only holdout to date is Charley Hall, who was tinned from the Boston Red Sox.

NATIONAL GAME

nate Assures Publicity Over the Nation.

INSTANCES IN

Charles Weegham, Rol Ward and James Gi Now Well Known

Special to The Tribune NEW YORK, Feb. 28.

some little business that needs advertising to keep it a su you pining for some free adveour aforementioned little b Yes! Weil, then, become a eague magnate. It's the gre gratis publicity getter that has overed since the whale Charles Weeghman owns a wenty restaurants in Chicago

Strife Is Recalled.

"It was fight and keep on fighting. It started when Portland withdrew from the original Pacific Northwestern league, headed by Lucas.

"Hank Harris, then the principal owner of the San Francisco team, had been up two or three times the year before in an attempt to reach an unbefore in an attempt to an an action in the California State league, then the big thing on the south coast.

"In 1902 Portland seceded from the league, and tried to take Seattle with league, and tried to take Seattle with the Portland club, was sent north to the Portland club, was sent north to the Portland club, was sent north to the California.

"Dugdale and attempt to have him change his allegiance from the Northwest to the California.

"Dugdale could not see enough in it, and we went over to the California State and made the Pacific Coast league put a team in Seattle and Lucas came all the way down the coast.

"Tip-Top" Ward.

Take the case of Robert B. Ward manufactures a brane of California State is a located to the California and the coast league put a team in Seattle and Lucas came all the way down the coast.

"Tip-Top" Ward. ie became a baseball mogul h

amount of money in telling through the advertising me But Mr. Ward isn't going much money in advertising t Doesn't Mr. Ward own a Feder ball team that will inhabit

during certain portions of the summer, and will visit seven of at odd times during the same And won't the team be called 'Tip-tops''? And won't people they are called that? And wor be told that it's because Ward, i er, is a baker, and that he bake top" bread—the bread that we you feel like a king?

Gilmore's Rise.

And then there's Jimmy Gin affable prexy of the Federal Jeems is in the ventilating Since he's jumped into the business his ventilating process gotten more free advertising could have paid for in forty-say Otto Stifel owns the St. Louis league franchise Otto also or brewery stock. St. Louis always Otto's heer was pretty good sta didn't go wild over it—that is Otto became a magnate. Now to for the privilege of drinking beer.

Also in the ranks of the eague moguls, assistant n taries, vice presidents, visors, angels, et cetera, the tlemen who are engaged in t of selling coal, oysters, ice, and sundry other of life's And each and every one has be a mighty large portion of free ing that has brought increased and, of course, greatly incre enue.

"Dat's de Gent."

Edward E. Gates, chief con the Federal league, has a reputa being a mighty good lawyer dianapolis, his home town. It ever heard of him outside of line lis up to three months ago!
is there now, when the name
ward E. Gates is mention
doesn't immediately know whe
the lawyer who jumped into
prominence almost over night the medium of his success as on legal advisers of the "outle Former Judge Harry Goldma other of the Foderals' legal Judge Goldman for many years joyed an envisible reputation yer in his home town, but also came mixed up with the Federals especially since the Federals the high road to prosperily Goldman has become the town

Goldman has become the town As he passes along the state the kids look at him in awe. "Dat's de gent," they Il is "what give dis here town a leege club. Horray fer him! And the demand for Judge Golservices as an attorney has go such proportions in the last monit seems the only way he'll be meet it is to forsake sleap and twenty-four hours a day to straing out the legal tangles of his and in collecting his fees there.

Dog Race Postponed NOME, Aleska, Feb. 28.—The Solomon derby for sledge dogs, poned today because of a billion high wind and snow making it impagasable.

Cornell Wins at Wrestill PRINCETON, N. J. Feb. 23.—Cor-ing team defeated Princeion here core of 12 points to 6.

Rummage sale Monday, Ms selling articles for cleaning Nobby Suitorium, 219 State.

Good salesmen are ALWAT
ed. Be one yourself. No tone
perience required. You cas
learn how to make big money
hours.

The Art of Salesmanship, et
a successful salesman shows
lesson how to sell anything
to always make good. From
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